

## Business Offer

---

# Hungarian company offers electronics manufacturing services for EU partners.

---

## Summary

---

*The Hungarian company is active in the field of electronic manufacturing services (EMS); its activities are on a wide range - from product development to mass production through shelf ready packaging. The company now offers its services as a subcontractor, as well as it would partner in the frame of manufacturing agreement. The target companies are in the EU countries, especially Austria, Denmark, the Netherlands, Germany, Finland and Sweden.*

<b>Creation Date</b>	07 January 2015
<b>Last Update</b>	18 June 2015
<b>Expiration Date</b>	17 June 2016
<b>Reference</b>	BOHU20141029002

---

## Details

---

### Description

The Hungarian company was founded in South-Hungary, initially dealing with elevator related product development and manufacturing. Additionally to existing elevator field partners the company opened toward new regions of electronic manufacturing in the last decade, and started to extend its machine park.

The company offers a broad scale of activities in the field of EMS (Electronic Manufacturing Services) from product development and procurement through machine production to packaging. According to customer requirements the company is able to adopt new technologies and services. The company serves both customers with small scale prototyping requirements and with medium series production needs. The activities of the company include also plastic box machining for instruments, product testing and repair.

Activity fields of the company are electronics, contract manufacturing, electronics manufacturing services (EMS), soldering, assembly, wave soldering, selective wave soldering, prototype manufacturing, and rework. The company is also an active developer of elevator control electronics and electronic article surveillance (EAS) systems.

For the production the company uses Surface Mount Technology (SMT), Automated optical inspection (AOI), automatic solder paste screen printer reflow oven. The company uses not sole machines, but production lines, which enable inline production.

The company gained ISO 9001:2001 ten years ago, and since then it continuously improves its quality assurance.

The company wishes to establish a company environment ensuring sustainable growth. To achieve this goal the company is looking steadily for partners and market prospects in which environment capacities and capabilities of the company can be exploited. Therefore the company offers its services mentioned above as a subcontractor, or in the frame of manufacturing agreement for partners in EU countries, with a special attention to Austria, Denmark, Finland, Germany the Netherlands and Sweden.

## Advantages and Innovations

The company is able to produce goods from small to large quantities. That means, the company is able to organize the manufacturing process from the very beginning to mass production. The company's production is ready for complex assembly projects with test and rework services.

According to market requirements the company continuously improves its professional equipment and the knowledge of its experienced colleagues.

The company uses two surface mount technology (SMT) lines for electronic manufacturing. For the printed circuit board assembly (PCBA) the company uses automatic solder paste screen printer, SMT placement machines, a 7 zone reflow oven, and automatic optical inspection (AOI). For the soldering of through-hole technology (THT) components the company uses selective and conventional wave soldering machines.

## Stage of Development

Already on the market

---

## Keywords

### Technology

001006002	Electronic engineering
001006010	Printed circuits and integrated circuits
002002005	Forming (rolling, forging, pressing, drawing)
002002008	Joining (soldering, welding, sticking)
002002010	Machining (turning, drilling, moulding, milling, planning, cutting)

### Market

001006003	Other communications (not elsewhere classified)
002005018	Other peripherals (not elsewhere classified)
003008004	Other electronics related (including alarm systems)
008002003	Process control equipment and systems
009004008	Other manufacturing (not elsewhere classified)

### NACE

C.26.1.2	Manufacture of loaded electronic boards
C.27.9.0	Manufacture of other electrical equipment

---

## Client

### Type and Size of Organisation Behind the Profile

Industry SME 11-49

## Year Established

1997

## Certification Standards

ISO 9001:2001

## Languages Spoken

English  
Hungarian  
German

---

## Partner Sought

---

### Type and Role of Partner Sought

The potential partners are EU companies, mainly from Austria, Denmark, Finland, Germany the Netherlands and Sweden with a sound financial background. The ideal business partner is a developer or a brand owner who wants to produce his own electronic devices (or a part of a device) in the EU.

### Type and Size of Partner Sought

SME 11-50, SME <10, SME 51-250

### Type of Partnership Considered

Manufacturing agreement  
Subcontracting